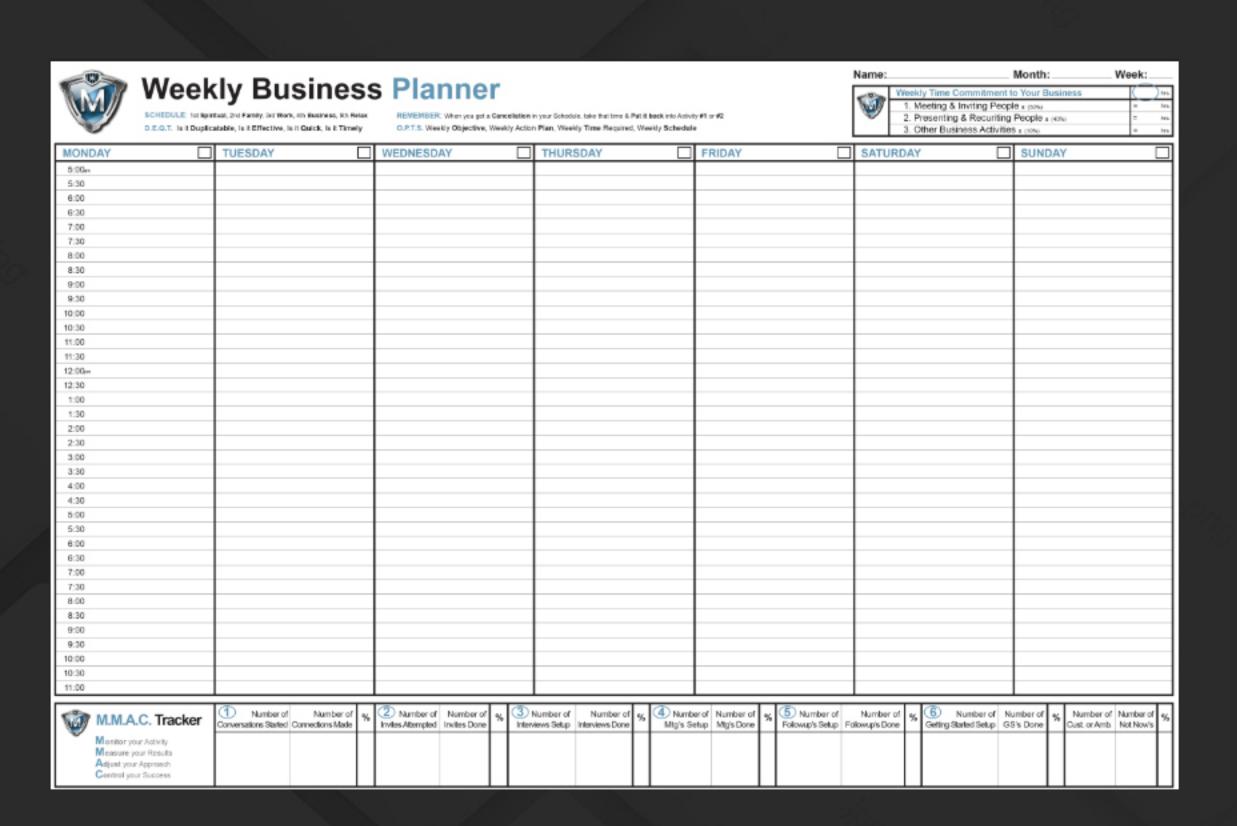


The McNelly Training Weekly Business Planner.pdf





SCHEDULE: 1st Spiritual, 2nd Family, 3rd Work, 4th Business, 5th Relax D.E.Q.T. Is it Duplicatable, Is it Effective, Is it Quick, Is it Timely

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M.M.A.C. Tracker	Number of Conversations Started	Number of Connections Made	%	Number of Invites Attempted	Number of Invites Done	%	Number of Interviews Setup	Number of Interviews Done	%	Number of Mtg's Setup	Number of Mtg's Done	%	5 Number of Followup's Setup	Number of Followup's Done	%	6 Number of Getting Started Setup	Number of GS's Done	%	Number of Cust. or Amb.	Number of Not Now's	%
Monitor your Activity Measure your Results Adjust your Approach Control your Success																					



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